Statement of Work (SOW) Outline

Introduction:

- ✓ Type of SOW (website, project management, etc.)
- ✓ Name of department

Background:

Scope of Work:

- ✓ List all task at a HIGH LEVEL
- ✓ Explain each task

Period of Performance:

Project Structure

✓ Key Contractor Personnel

Contractor Proposal, Evaluation and Selection

- √ Status Reporting
- ✓ Project Updates, Meetings

Point of Contact

- ✓ Project Manager
- ✓ Contract Administrator
- ✓ Personnel and Rates
- ✓ Cost
- ✓ Documents/Reports
- ✓ Controls
- ✓ Change Control
- ✓ Other Contractors
- ✓ Knowledge and Abilities
- ✓ Acceptance of Deliverables and Milestones

SOW Deliverables and Milestones

✓ List of tasks, description, and deliverables and milestones

Requirements:

- ✓ Timeline
 - Contractors receive SOW
 - Deadline for submitting questions (5 days before deadline for submission of proposal)
 - o Answers to questions provided to Contractors
 - Deadline for submitting proposals
 - Signing of the contract
- ✓ Selection procedures
 - Develop written selection procedures for each SOW
 - o Procedures can be a one or two-step process depending

- on the number of proposals received.
- Two-step process can include the use of screening criteria to reduce the number of proposals to a "best qualified" pool.
- ✓ Submission of Contractor Proposals
 - Name of staff responsible for questions and answers
 - E-mail address where the vendors could send the questions
- ✓ Contractor Proposal Requirements
 - Items you would like to see in the vendors proposals
 - ✓ The approach and methodologies to be used to accomplish the work
 - ✓ Preliminary Project Management plan showing timeframes for milestones, tasks, deliverables and approval points associated with each objective and activity
 - ✓ Names, billing rates, and resumes of the personnel associated with each task
 - ✓ Estimated work hours and cost per task
 - ✓ Preliminary project timelines
 - ✓ Change Management Plan and an Approval Procedure Plan
 - ✓ Three references of customers in other organizations for which similar engagements have been successfully completed within the last three years.
- ✓ Interviews and References
- √ Attachment(s) if necessary